



ANNUAL REPORT 2017





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CENTRES

Cambridge, Eastern Waikato ,
 Gisborne, Trust Waikato Hamilton
 City, Harbourside, Hauraki Plains,
 Kawerau, KCE Maniapoto, KCE
 Otorohanga, KCE Taumarunui,
 Matamata, Mercury Bay,
 Morrinsville, Opotiki, Paeroa,
 Putaruru, Rotorua, Taupo, Te Aroha,
 Paperplus Te Awamutu, Te Puke,
 Thames, Tokoroa, Waihi, Whakatane

CHAIR'S REPORT

Reflecting on 2017 there are two words that come to mind: Challenge and Change. In that context it is a pleasure to present this report knowing that due to considerable energy and effort from a wide and dedicated team, particularly over the latter months of the 2017, our Zone is now better able to achieve the desired outcomes.

As an organisation we are all proud of our squads and all the activities that our dedicated teams in the Centres throughout the Zone are delivering. But it is the whole team; the Centres, Management, Board Members and the many volunteers working collaboratively that makes this Zone 'Magic'. When we add the support we have from our sponsors and supporters alike we, at Board level, believe this Zone can now go forward and build on its strengths.

At last year's AGM the concept of appointing an "Emerging" Board members was approved, with Patrice Wynen taking on the challenge. With the sudden departure of two Board members; John Wiltshire and John Parker, during the year this has proven to be a very strategic decision as Patrice was in the position to step in to a full governing role and with her background in corporate finance now leads the Finance, Audit and Risk team. After advertising and interviewing we also recruited two new board members; Dr Wayne Beilby, with a legal and governance background and Bryan Graham; a person with strong business experience who has stepped into the "Emerging Board member" role. We now have a strong governance team; Board members who have gone beyond any reasonable expectation of a Board member volunteering their time, and who have been working hard to reposition Netball Waikato Bay of Plenty.

Although in 2017 our Magic squad may not have finished at the top of the table we know, that under the coaching and development ability of Margaret Forsyth, all team members strived hard all year and we are proud of you all.

As I look back over the year I also would like to recognise our hard-working management team, now lead by our newly appointed Chief Executive, Rohan West. When we consider the financial constraints, this team has worked under this dedicated team deserves our applause.

Part of our role as one of the five Netball Zones in this country is to provide personal development opportunities to our participants across the wider Waikato, Bay of Plenty and Gisborne/East Coast area and to continue to build interest and participation in the sport of Netball. With this at the forefront of our strategic thinking we believe there is a strong connection between living a healthy life and enjoying sport. This is key to our Zone's future success.

Our organisation relies on our reputation to deliver at all levels and therefore our family of commercial partners are important to us. In recognising this we are continuing to seek out commercial partners who not only share our desire to develop the next generation of female leaders in our sport and provide support grassroots netball in local levels, but also develop females who could become future leaders in whatever career path they choose.

The 2018 theme for Netball Waikato Bay of Plenty is: 'Making it Magic' and together let's strive hard to achieve it.

DR BEV EDLIN
CHAIR





CHIEF EXECUTIVE OFFICER'S REPORT

As attributed to the Greek philosopher, Heraclitus of Ephesus, “change is the only constant in life”. That certainly rings true for 2017. It was a year of transition and significant change for the Netball Waikato Bay of Plenty Zone.

Changes to the Board of Directors, staff and the Magic team meant 2017 bore little resemblance to 2016. However, through all this transformation, one thing was a constant – the performance of our Netball Centres. Across the 25 Centres from Hamilton to Gisborne, from Mercury Bay to Taumarunui, netball in the Zone thrived, with approximately 26,000 people playing, coaching, umpiring and volunteering. A major highlight being over 1000 coaches and umpires across the Zone undertaking Netball New Zealand courses and modules.

As a young and inexperienced team, with a new Head Coach, the Magic ended up missing out on making the Finals on goal difference by a slender 2 goal margin. Many lessons were learned and character was built during the season. Four players made the Silver Ferns squads (Monica Falkner, Kelly Jury, Grace Rasmussen and Samantha Sinclair), two in the victorious New Zealand U21's (Monica Falkner and Kelly Jury), one in the Fast5 Ferns (Monica Falkner and Margaret Forsyth – Assistant Coach), and one player in the South African Proteas (Lenize Potgieter).

The Beko Netball League provided further opportunity for development underneath the ANZ Premiership. With 4 wins and 3 narrow losses where the team gained a bonus point, the team ended in the middle of the table, but huge learnings were made by players and coaching staff alike.

The Level 2 programme targets up to 30 players throughout the season to support their development and improvement with the view to breaking into the BEKO squad at trials in September. The 2018 Beko squad comprises of 5 players who came through the 2017 Level 2 programme.

The Level 1 programme works with 60 players from across the Zone who attend a 2-day camp as an introduction to the Netball NZ profiling system. All the performance programmes include umpire development.

The Zone's player performance pathway “Magic in the Making” continued to give opportunity for the Zone's emerging talent to grow and develop. Strong school performances were a feature of the year with 4 of the top 8 schools at UNISS hailing from the WBOP zone (Waikato Diocesan, St Paul's Collegiate, Hamilton Girls and Trident) and 7 WBOP players identified in the A Grade Tournament team. Several of our umpires gained awards and were appointed to finals at UNISS. Two of our schools finished in the top 10 of the NZSS Champs (5th - Waikato Diocesan and 9th - St Paul's Collegiate).

Hamilton City U19 won the 2017 NZ Age Group title, with a number of zone identified players performing strongly in that win. Ashlee Numa from Hamilton City was appointed reserve umpire for this final.

The financial results saw a \$68,000 deficit, which although was a significant improvement on the previous year and hit our budget expectations, still was not an ideal result. For the Zone to continue and expand its development work with our Netball Centres, it is imperative we at least break even, if not achieve a small surplus annually. A significant amount of energy in 2018 will be spent on improving our financial performance, increasing all revenue streams and closely monitoring expenditure. The last two months of the financial year gave some positive indications that additional revenue can be secured.

In this area, we are delighted to acknowledge our fantastic family of sponsors, partners and funders for their support and generosity. With over 20 sponsors, suppliers and commercial partners and 10 grant funding partners, we have a family of supporters who see value in the organisation and the sport, and share our vision and passion for netball. Special mention needs to go to APL (Vantage Windows and Doors). After over 10 years of support, we say goodbye to APL as a major sponsor of the Magic. Thank you for helping to create so many special memories for the Magic players and supporters over those years. Netball New Zealand's continued practical support and monetary investment was

crucial for the Zone in 2017. This support reached across all aspects of the organisation at various stages of the year, and ensured many of the potential downsides of the significant changes we were experiencing were minimised or negated completely.

Special thanks to the Zone Board for their work, commitment and passion to keep the ship steady and moving forward, especially through the middle part of the year. This is also the case with the Zone staff who never wavered in their dedication and work ethic. We are very fortunate to have a staff team of highly experienced, skilled, respected and committed professionals. We're all looking forward to a great 2018.

To end on a personal note, this was also a year of change and transition for me. Coming home to New Zealand after nearly 21 years away, specifically for the Netball Waikato Bay of Plenty CEO role, was a significant decision, but one that has been vindicated by the people, passion and enthusiasm I have encountered across the Zone and sport since I started in September. I truly believe the Zone and Magic are headed in the right direction and the future is bright for netball.

ROHAN WEST
CHIEF EXECUTIVE OFFICER



COMMUNITY NETBALL MANAGER'S REPORT

During 2017, the Community Team had a strong focus on engaging with Centres right across the Zone. We worked hard to increase the opportunities provided for participants to attend training sessions to complete modules that would allow them to step into the 2018 season with confidence and knowledge.

Coach Developers and Umpire Facilitator courses saw presenters work intensively with Sport Waikato to raise the level of all those Developers in our Netball WBOP Zone Team. The relationships with Sport Waikato, Sport BOP and Tairāwhiti Sports Trust were enhanced so partnerships across the whole Zone can support the develop of the game of Netball in 2018.

I would like to extend my thanks to the amazing work the Community Team are doing for the WBOP Zone. We have an extremely talented, dedicated and knowledgeable group of staff, who are continuing to develop our people within our Netball Communities, along with their own professional development to ensure they are performing to the highest level for our people. The ability to secure stable, long-term funding for a full complement of Development Officers is one of our greatest challenges and we continue to work with our funders to ensure we can have the resources to have our development goals.

On the ground, the Zone saw significant progress and achievements in the areas of junior and youth, coach and umpire development. A 'Cluster' focus was a new initiative in 2017, which saw numerous positives coming through Centres working together. The initial focus was on Representative Teams, but now the Community Team are working with the Clusters on sharing best practice, opportunities to link Junior Coordinators and the new Mother Earth (new sponsor for 2018) FutureFERNs and Year 7 and 8 extension programme, plus delivery of coaching, umpiring and NetballSmart workshops and modules within Cluster groups.

In the junior and youth space, the ANZ futureFERNs programme continued to be adopted by virtually all Centres. Anecdotal feedback from Centres, parents and participants has been unanimously positive, with the programme being seen to have a positive impact on skill acquisition, interaction and enjoyment levels for of junior players. The Zone Festivals were again great successes, with Centre's and players eagerly looking forward to the 2018 editions. Thanks to the Rotorua Netball Centre and Energy Events Centre and the Hamilton City Netball Centre for hosting the festivals.

Coach development surged in 2017 with over 850 coaches participating in Netball New Zealand courses and modules, from ANZ futureFERNs and Foundation level through to Community Coach Award II. Coach education continued well into the latter part of the year, with 14 modules held in October and November alone. One of the highlights being a dedicated weekend of modules held in Gisborne, which saw two Zone and one Netball New Zealand staff members head east.

Our umpire ranks continued to swell across the Zone. We all know how vital it is for our competition structures to have the appropriate quantity and quality of umpires. A great deal of the early part of the year was spent analysing the needs of the Centres, with the middle and latter months hitting the road and getting more umpires trained, qualified, active and progressing. The results are impressive and speak for themselves:

MEASURE	TOTAL
New trained facilitators	10
New Umpire Coaches	3
New Umpire Coach Assessors	17
Introduction to Umpiring Programme participation	173
New Zone Umpires	11
New NZ Umpires	3

We are excited by the opportunities for further development across the Zone in 2018, especially with the appointment of a new Junior and Youth Lead and NetballSmart Lead to the Community Netball Team and the greater use of Magic players within the Community Netball team to bring their game knowledge, personal experiences and profile to the Zone.

ALISON WIERINGA
COMMUNITY NETBALL MANAGER

PERFORMANCE REPORT

BEKO SQUAD

The Beko National Netball League provided our up and coming netballers opportunity for development underneath the ANZ Premiership. With 4 wins and 3 narrow losses where the team gained a bonus point, the Waikato Bay of Plenty team ended in the middle of the table, but huge learnings were made by players and coaching staff alike.

BEKO NATIONAL LEAGUE RESULTS 2017:

MATCH ROUND	OPPOSITION	VENUE	SCORE	RECORD
Round 1	Lost to Central	Porirua	34-61	0-1
Round 2	Lost to South	Gore	51-53	0-2
Round 3	Beat Northern Marvels	Auckland	42-40	1-2
Round 4	Lost to Mainland	Christchurch	50-52	1-3
Round 5	Beat Northern Comets	Auckland	45-43	2-3
Round 6	Lost to Northern Marvels	Cambridge	47-49	2-4
Round 7	Beat South	Rotorua	63-53	3-4
Round 8	Beat Northern Comets	Cambridge	52-37	4-4
Round 9	Lost to Mainland	Cambridge	46-52	4-5
Round 10	Lost to Central	Tokoroa	37-58	4-6

BEKO NATIONAL LEAGUE TEAM STAFF AND SQUAD

Staff: Rebecca Greenhalgh (Head Coach), Sonya Noble (Assistant Coach), Mandy Souchon (Manager), Barrie Jennings (Strength and Conditioning Lead), Amanda Foster (Physiotherapist)

Squad: Micaela Ashford and Emily Patterson (Co-Captains), Hannah Ridling, Lisa Mather, Ali Wilshier, Dawn Wakelin, Jessica Shed, Gabrielle Swift, Te Awa Gerrard-Nicholas, Blaze Leslie, Mary Pepperell.

Since the end of the 2017 Beko National League, a new management team has been appointed, with Mary-Jane Araroa appointed as Head Coach, Rebecca Gabel as Assistant Coach and Dairne Burns as Team Manager. Trials were held in October, involving 60 athletes. An off-season training squad of 22 started meeting on a monthly basis, including

a combined camp with our Level 1 squad and a combined conditioning session in Cambridge with the Magic squad followed by a Fast5 match and a shared lunch. Both combined sessions are part of our desire to bring the talent pathway to life for the athletes.

NNZ'S NATIONAL DEVELOPMENT CAMP

In January, we had 8 secondary school athletes and 4 apprentice coaches participate in the 2017 camp, leading to Lyanne Eukaliti (Hillcrest High School) being named in the NZ Secondary School team. Late in the year we were delighted to see 10 students named for the 2018 edition of this camp. Netball WBOP was also well represented in the NZSS Management team with the appointment of Mary Jane Araroa (Head Coach) and Amanda Foster (Physiotherapist).

LEVEL 2 PERFORMANCE SQUAD

The purpose of the Level 2 Performance Programme is to optimise the development of individual, strength and conditioning, sports psychology skills, positional and tactical understanding, team and competition skills to support athletes to transition into the Beko environment.

The quality of the programme content is ensured through delivery by qualified personnel identified by the Zone, it targets the U23 age group and strong athletes returning to play after time away from the game. It aims to identify learning opportunities not covered in representative programmes.

Athletes participate in a year-round individualised netball programme, that includes sessions with the Beko squad and games against other teams. In 2017 the squad played the Singapore National team, the Beko team and had 2 games against the North Harbour Performance team. Up to 40 athletes were selected from the 2017 Beko trial, from Level 1 camps and from Zone and Netball NZ U19 tournaments.

LEVEL 1 PERFORMANCE SQUAD

The purpose of the Level 1 programme is to introduce athletes to the Netball NZ profiling system that makes them aware of the pre-elite netball skills and benchmarks required to manage increased physical and mental demands. The Level 1 programme targets the Under 17 age group. The information gathered is primarily for the athletes and also supports their case for further development opportunities for the Netball NZ Talent Development Camp.

Up to 60 players throughout the NWBOP Zone were selected for the Performance Level 1 Squad from Magic Zone selectors at the following tournaments: Zone Cluster Tournaments (in 2017 held at Harbourside and Rotorua) and Netball NZ's U17, UNISS and NZ Secondary Schools Tournaments.

TECT UNDER 15'S DEVELOPMENT - HARBOURSIDE

In September, we secured a generous grant from TECT to support a Tauranga based U15 programme, specifically designed to address the low number of Western Bay of Plenty athletes entering the Zone's performance pathway. If successful, it will demonstrate how the Zone can support Clusters and Centres who do not have performance programmes in place. Testing of 80 nominees resulted in a squad of 57 being selected (including 3 umpires). The first camp was held in late November, with an additional 10 athletes from Gisborne invited to attend as a one-off development opportunity.

PERFORMANCE UMPIRING

In 2017 the performance umpires and their coaches continued their alignment with the player squads.

Level 1

Cheyenne Clarkin, Hauraki Umpired C Grade Final UNISS
Emele Ezekiel, Morrinsville
Ella Higgins, Cambridge Umpired C Grade Final UNISS
Nicole Kelly, Hamilton City
Connor Pascoe, Waihi Umpired D Grade Final UNISS
Tiana Thompson, Hamilton City
Coach: Rose Powdrell

Level 2

Andrea Hall, Hamilton City
Ceri Hills, Cambridge
Wirihana Wilson, Eastern Netball Umpired Final NNZ Under 17
Coach: Pam Clayton

Level 3 NNZ Watch List

Ashlee Numa, Hamilton City Reserve NNZ Under 19 Final
Darne Rawiri, Hamilton City
Coach: Tania Fink

RUTH AITKEN AND DEBBIE FULLER PERFORMANCE MANAGERS

MAGIC REPORT

MAGIC TEAM PURPOSE:

‘To inspire others by being the best people and athletes we can be’.

TEAM VISION:

‘Grow resilient athletes who embrace challenge and community’

CORE VALUES:

WAIRUA, FAMILY, HARD WORK.

The 2017 Magic season could be described as one where we exploded out of the blocks taking an early lead, battled in the back straight and jostled for position, then rounded the bend and sprinted into the home straight with a gutsy dive at the tape. Our finish did not earn us our much-desired play-offs position, but our desire to play for each other and fight to the end, showing our Magic heart and power, helped ease the pain. We knew that we had emptied the tank.

Spearheaded by Magic legend Casey Kopua and experienced midcourters Grace Rasmussen and Sam Sinclair, the young and inexperienced team worked hard in the pre-season to step up to the rigours and expectations of being a pro team in an elite national competition. In fact 7 of the 11

(63%) were ANZ debutants. Even Kelly Jury, who spent much of her time on the bench in 2016, was considered ‘experienced’.

A management team comprising of 4 newcomers to ANZ competition worked hard to learn and understand their new roles and perform on the elite stage. My first year as Head Coach was exciting, challenging and successful in many ways. There were great moments of joy, relief and triumph as well as the moments of disappointment, inquiry, reflection and learning. With such a weighting on the less experienced, 2017 had the potential to be a season of laying a foundation, growth and inconsistency. With 73% (8 of the 11) of the players returning and 100% of the management team wishing to return, the 2018 season promises to be a year of building on our foundation, improving consistency and stepping up our performance.

Leadership both on and off the court is key to our Magic success. For our players to make the best decisions for themselves and their team in high stress situations we need to teach them how to respond and make the best decisions. To this end I have introduced a 2-year leadership programme that will target current and potential leaders in our team (players and management) to grow their leadership potential and help them become the most skilful leaders they can be. The programme began December with a facilitated one day hands-on leadership course. We expect the programme to have a positive impact on the whole team in the 2018 season and onwards.

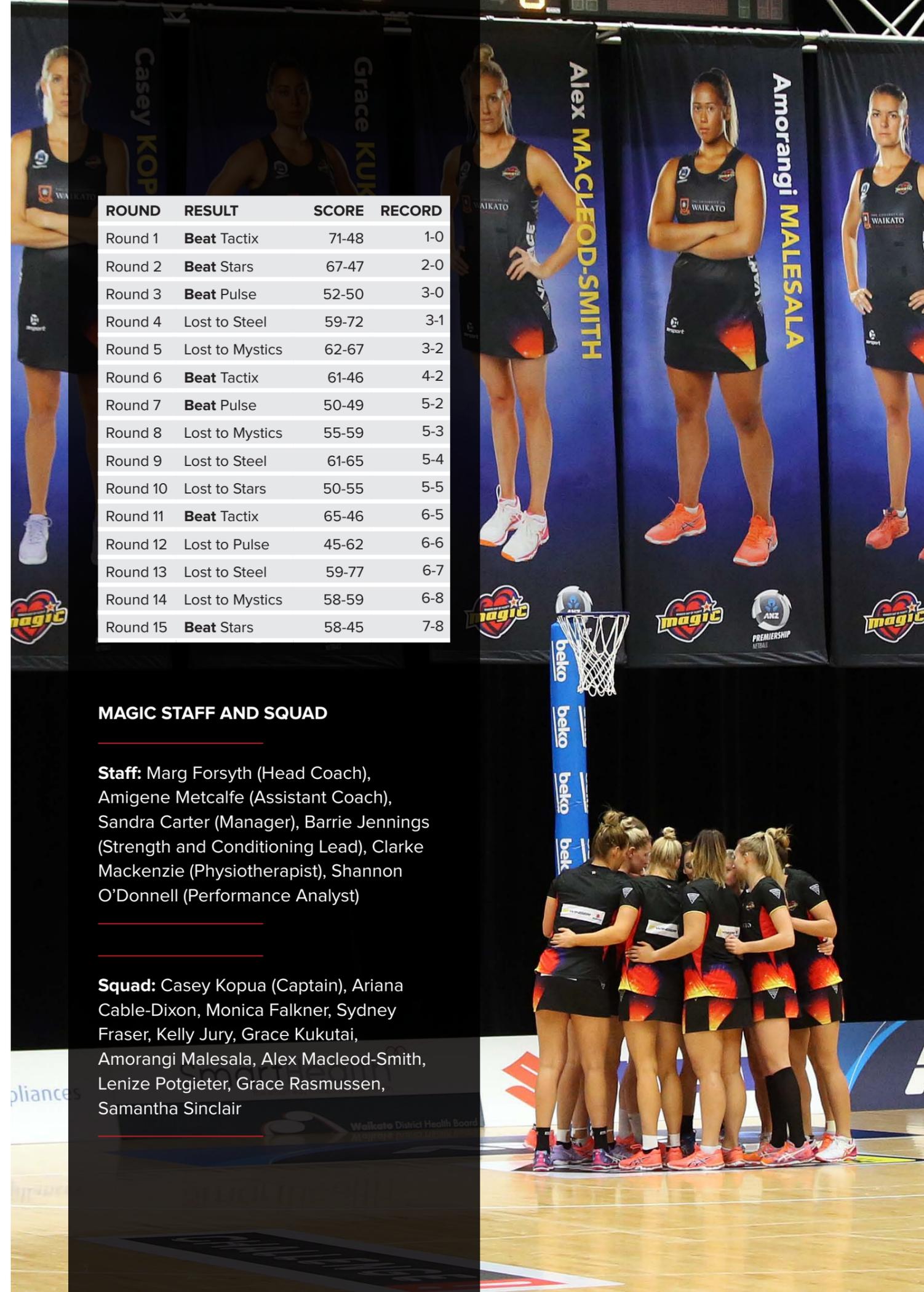
MARG FORSYTH HEAD COACH

ROUND	RESULT	SCORE	RECORD
Round 1	Beat Tactix	71-48	1-0
Round 2	Beat Stars	67-47	2-0
Round 3	Beat Pulse	52-50	3-0
Round 4	Lost to Steel	59-72	3-1
Round 5	Lost to Mystics	62-67	3-2
Round 6	Beat Tactix	61-46	4-2
Round 7	Beat Pulse	50-49	5-2
Round 8	Lost to Mystics	55-59	5-3
Round 9	Lost to Steel	61-65	5-4
Round 10	Lost to Stars	50-55	5-5
Round 11	Beat Tactix	65-46	6-5
Round 12	Lost to Pulse	45-62	6-6
Round 13	Lost to Steel	59-77	6-7
Round 14	Lost to Mystics	58-59	6-8
Round 15	Beat Stars	58-45	7-8

MAGIC STAFF AND SQUAD

Staff: Marg Forsyth (Head Coach), Amigene Metcalfe (Assistant Coach), Sandra Carter (Manager), Barrie Jennings (Strength and Conditioning Lead), Clarke Mackenzie (Physiotherapist), Shannon O'Donnell (Performance Analyst)

Squad: Casey Kopua (Captain), Ariana Cable-Dixon, Monica Falkner, Sydney Fraser, Kelly Jury, Grace Kukutai, Amorangi Malesala, Alex Macleod-Smith, Lenize Potgieter, Grace Rasmussen, Samantha Sinclair



ROLL OF HONOUR

NEW ZEALAND REPRESENTATIVES

Silver Ferns

Monica Falkner (uncapped)
Kelly Jury
Grace Rasmussen
Samantha Sinclair

New Zealand Under 21's

Monica Falkner
Kelly Jury

New Zealand Fast5 Ferns

Monica Falkner
Margaret Forsyth (Assistant Coach)

New Zealand Secondary Schools

Mary-Jane Araroa (Head Coach)

Officials

Tania Fink
*National Umpires Squad and
International Identified Umpire*

Ashlee Numa
NNZ Under 19 and NNZ Secondary Schools

Darne Rawiri
NNZ Under 19 and NNZ Secondary Schools

Ceri Hills
NNZ Under 19

Wids Wirihana Wilson
*NNZ Under 17 (including Final) and
NNZ Secondary Schools*

Ella Higgins
NZ Umpire Award

Shelly Harrison
NZ Umpire Award and NNZ Under 17

Melanie Twyford
NZ Umpire Award

Pam Clayton
*NNZ Convenor of Umpire Selectors
NZ Umpire Coach Assessor
National Performance Reviewer Beko National League
Umpires Panel NZ Under 19, Under 17 and NNZ
Secondary Schools
Umpires Panel Super Club
NZ Umpire Development Group*

Rose Powdrell
*NZ Umpire Coach Assessor
Umpires Panel NNZ Under 17
NZ Umpire Development Cadet*

Colleen Law
*NZ Umpire Coach Assessor
Performance Reviewer Beko National League*

Jan Teesdale
*National Umpire Squad Coach
NZ Umpire Coach Assessor
International Umpire Panel - Appointed to the
Umpire Panel Constellation Cup, Mini South Pacific
Games Vanuatu
Umpires Panel NNZ Under 19
Umpires Panel Super Club
NZ Umpire Development Group*



Statisticians: U19

Josiena Mourits
Louise Bridgman
Lillian Martin
Emma Smith
Jackie Smith

Statisticians: NZSS

Beryl Harvey and Nina Smith
bench convenors for tournament

Dianne Gillingham
Janice Allen
Tere Muriwai
Joan Bathe-Taylor
Hinerangi Kara
Louise Bridgman
Emma Smith

Statisticians: International

Edna Brown
Janice Allen
Josiena Mourits
Lillian Martin
Louise Bridgman
Tricia Watt (stats)
Belinda Clark (stats and INF training in Vanuatu)

Statisticians: International Super Club Series

Belinda Clark (stats)

Statisticians: ANZ Premiership and Beko National League:

Alison Gray
Anita Ledgard (stats)
Ann Scott
Belinda Clark (stats and bench)
Beryl Harvey
Christine Clark
Dianne Gillingham
Edna Brown (stats and bench)
Emma Smith
Hinerangi Kara
Jackie Smith
Janice Allen
Joan Bathe-Taylor
Josiena Morits
Lillian Martin
Louise Bridgman
Nina Smith
Tricia Watt (stats)
Tere Muriwai

AWARDS

NNZ Service Award

Natalie Kelly
Jan Teesdale
Jules Hansen, *Gisborne Netball Centre*
Sherrill Beale, *Gisborne Netball Centre*

Sport Bay of Plenty Regional Awards

Rotorua Netball Centre
Club of the Year (Winners)

Alison Wieringa
Service to Sport

Sport Waikato Regional Awards Finalists

Kelly Jury
Emerging Talent of the Year

Rebecca Gabel
Community Coach of the Year

Waikato Diocesan School for Girls
Secondary School Team of the Year

Sport Waikato District Awards

Rebecca Gabel
Hamilton City Netball Centre, Hamilton District

Jo Martin
Taupo Netball Centre, Taupo District

Tyra Begbie
Putaruru College, South Waikato District

Ella Higgins
Cambridge High School, Waipa District

Wirihana Wilson
*Eastern Waikato Netball Centre,
Waikato District*

OTHER PERFORMANCES OF NOTE

National Tournaments

Hamilton City – Champions
NNZ U19 Age Group Championships

UNISS

Waikato Diocesan – 5th
St Paul's Collegiate – 9th

FINANCIALS

NETBALL WAIKATO BAY OF PLENTY ZONE INCORPORATED
FOR THE YEAR ENDED 30 NOVEMBER 2017

INDEPENDENT AUDITOR'S REPORT

To the members of Netball Waikato Bay of Plenty Zone Incorporated



REPORT ON THE SPECIAL PURPOSE FINANCIAL STATEMENTS

Opinion

In our opinion, the accompanying special purpose financial statements of Netball Waikato Bay of Plenty Zone (the incorporated society) on pages 20-24:

- i. present, in all material respects the incorporated society's financial position as at 30 November 2017 and its financial performance for the year ended on that date in compliance with the accounting principles of accrual accounting and the double entry method of recording of financial statements.
- We have audited the accompanying special purpose financial statements which comprise:
- the statement of financial position as at 30 November 2017;
 - the statement of financial performance and movement in equity for the year then ended; and
 - notes, including a summary of significant accounting policies and other explanatory information.

BASIS FOR OPINION

We conducted our audit in accordance with International Standards on Auditing (New Zealand) ('ISAs (NZ)'). We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We are independent of the incorporated society and group in accordance with Professional and Ethical Standard 1 (Revised) Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board and the International

Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

Our responsibilities under ISAs (NZ) are further described in the auditor's responsibilities for the audit of the special purpose financial statements section of our report.

Subject to certain restrictions, partners and employees of our firm may also deal with the incorporated society on normal terms within the ordinary course of trading activities of the business of the incorporated society. These matters have not impaired our independence as auditor of the incorporated society. The firm has no other relationship with, or interest in, the incorporated society.

EMPHASIS OF MATTER – BASIS OF ACCOUNTING

Without modifying our opinion, we draw attention to Note 1 to the special purpose financial statements, which describes the basis of accounting. The special purpose financial statements are prepared for the purposes of reporting to the members. As a result, the special purpose financial statements may not be suitable for another purpose. Our report is intended solely for Netball Waikato Bay of Plenty Zone and should not be distributed to or used by any parties other than Netball Waikato Bay of Plenty Zone.

OTHER INFORMATION

The Board, on behalf of the incorporated society, are responsible for the other information included in the entity's Annual Report. Our opinion on the special purpose financial statements does not cover any other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the special purpose financial statements our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the special purpose financial statements or our knowledge obtained in the audit or otherwise appears materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

USE OF THIS INDEPENDENT AUDITOR'S REPORT

This independent auditor's report is made solely to the members as a body. Our audit work has been undertaken so that we might state to the members those matters we are required to state to them in the independent auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the members as a body for our audit work, this independent auditor's report, or any of the opinions we have formed.

RESPONSIBILITIES OF THE BOARD FOR THE SPECIAL PURPOSE FINANCIAL STATEMENTS

The Board, on behalf of the incorporated society, are responsible for:

- » the preparation of the special purpose financial statements in accordance with the accounting principles of accrual accounting and the double entry method of recording of financial statements;
- » implementing necessary internal control to enable the preparation of a special purpose set of financial statements that is free from material misstatement, whether due to fraud or error; and
- » assessing the ability to continue as a going concern. This includes disclosing, as applicable, matters related to going concern and using the going

concern basis of accounting unless they either intend to liquidate or to cease operations, or have no realistic alternative but to do so.

AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE INCORPORATED SOCIETY AND GROUP SPECIAL PURPOSE FINANCIAL STATEMENTS

Our objective is:

- » to obtain reasonable assurance about whether the special purpose financial statements as a whole are free from material misstatement, whether due to fraud or error; and
- » to issue an independent auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs NZ will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these special purpose financial statements.

A further description of our responsibilities for the audit of these special purpose financial statements is located at the External Reporting Board (XRB) website at: <http://www.xrb.govt.nz/standards-for-assurance-practitioners/auditors-responsibilities/audit-report-8/>

This description forms part of our independent auditor's report.

KPMG, Auckland
23 February 2018

STATEMENT OF MOVEMENTS IN EQUITY

for the year ended 30 November 2017

	NWBZI 2017 \$000	NWBZI 2016 \$000
Members Equity at beginning of year	(331)	(192)
Operating Surplus/(Deficit) for year	(68)	(139)
Members Equity at end of year	(399)	(331)

STATEMENT OF FINANCIAL PERFORMANCE

for the year ended 30 November 2017

	NOTES	NWBZI 2017 \$000	NWBZI 2016 \$000
Operating Revenue	3	2,429	2,545
Operating Expenses	3	2,497	2,684
Operating Surplus/(Deficit)		(68)	(139)
Net Surplus/(Deficit) for the Year		(68)	(139)

The notes on pages 22-24 form part of, and should be read in conjunction with these financial statements.

STATEMENT OF FINANCIAL POSITION

for the year ended 30 November 2017

	NOTES	NWBZI 2017 \$000	NWBZI 2016 \$000
Assets			
Cash and Short-Term Deposits		20	(17)
Accounts Receivable		75	55
Prepayments		36	13
GST Receivable		-	1
Total Current Assets		131	52
Plant and Equipment	5	8	10
Total Non Current Assets		8	10
Total Assets		139	62
Members Equity		(399)	(331)
Liabilities			
Creditors and Accruals	4	215	153
Income Received in Advance		318	240
GST Payable	8	5	-
Total Liabilities		538	393
Total Equity and Liabilities		139	62

On behalf of the board



Bev Edlin (Board Chair)

Date: 23/02/2018

The notes on pages 22-24 form part of, and should be read in conjunction with these financial statements.

1. ACCOUNTING POLICIES

Basis of Reporting

Netball Waikato Bay of Plenty Zone Incorporated (NWBZI) is an Incorporated Society in New Zealand, incorporated in November 2012. NWBZI is a Public Benefit Entity. The special purpose financial statements have been prepared in accordance with s23(i) of the Incorporated Societies Act 1908.

The special purpose financial statements have been prepared applying the accounting principles of accrual accounting and the double entry method of recording of financial statements. The special purpose financial statements have been prepared on the basis of historical cost.

The financial statements comprise of Statement of Financial Position and Performance, Movements in Equity and accounting policies as well as the notes to these statements. The financial statements are presented in New Zealand Dollars (NZ\$).

Going Concern

The financial statements have been prepared on a going-concern basis, reflecting the Board's business plan which is being monitored monthly to ensure sufficient cashflow is available to pay liabilities as they fall due.

Goods and Services Tax

Figures shown in these financial statements are exclusive of GST, with the exception of accounts receivable and accounts payable.

Revenue Recognition

Revenue that does not relate to the current period is deferred on the statement of financial position as income received in advance until such time as it is appropriate to recognise the revenue.

Contra

Contra received is recognised as sponsorship revenue when amounts are quantifiable in terms of the sponsorship contract.

Accounts Receivable

Accounts Receivable are shown at an amount which represents their estimated realisable value.

Plant, Equipment and Depreciation

Plant and Equipment is stated at cost less accumulated depreciation. Plant and Equipment have been written off over their estimated useful lives on a straight line basis to calculate the depreciation charge for the period as follows:

Furniture and Fittings: 2-15 years

Other Equipment: 2-5 years

Uniforms

Uniforms are expensed at the time of purchase.

Taxation

NWBZI is a non-profit body for taxation purposes under section CW 46 of the Income Tax Act 2007 and as such no taxation is payable on the profit for the year.

Changes in Accounting Policies

There has been no change in accounting policies during the year and they have been applied on a consistent basis.

2. CONTINGENT LIABILITIES AND COMMITMENTS

	NWBZI 2017 \$000	NWBZI 2016 \$000
Commitments under non-cancellable operating leases		
Current	2	53
Non-current	3	-
Total operating lease commitments	5	53

The agreement for the car leases was unsigned at balance date.

3. OPERATING DEFICIT

	NWBZI 2017 \$000	NWBZI 2016 \$000
Operating deficit includes:		
Income		
Sponsorship	644	598
Grants	1,275	1,377
Expenses		
Audit Fees	1	-
Doubtful Debts	-	1
Depreciation	9	12
Rental and operating lease expenses	166	52
Debt forgiveness TTNL	-	(43)

Audit Fees have been paid via a sponsorship agreement between Netball New Zealand and KPMG. The exception is the NZCT audit.

4. CREDITORS AND ACCRUALS

	NWBZI 2017 \$000	NWBZI 2016 \$000
Trade Creditors	164	112
Accruals/Other Creditors	51	41
Total Creditors and Accruals	215	153

5. PLANT AND EQUIPMENT (\$000)

	NWBZI 2017				NWBZI 2016			
	Cost	Depn	Accum Depn	Book Value	Cost	Depn	Accum Depn	Book Value
Other Equipment	32	9	24	8	31	12	21	10
	32	9	24	8	31	12	21	10

6. OVERDRAFT FACILITIES

NNZ has guaranteed a \$100,000 overdraft facility for Netball Waikato Bay of Plenty Zone.

7. BOARD HONORARIA

An honoraria payment was made to Board members for the year as follows:
Board Chair \$10k (2016: \$15k)

8. SUBSEQUENT EVENTS

There has been no events subsequent to balance date that would have a material impact on the financial statements.

9. RELATED PARTY TRANSACTIONS

There were no related party transactions in 2017 (2016: nil).



PEOPLE

BOARD MEMBERS

John Wiltshire, Chair (December-August), Bev Edlin, Chair (September onwards), Julie-Ann Hallett, Carole Maddix, Judy Moreland, John Parker (December-August), Karyn Vincent, Patrice Wynen, Wayne Beilby (November onwards), Bryan Graham (November onwards)

STAFF

2017 saw a number of staff changes and many short-term Development Officer roles. As of the end of 2017, the Zone had seven full-time and four part-time staff.

John Parker, Acting CEO (December-February)

Phil Lyons, CEO (February-May)

Rohan West, CEO (September onwards)

Ruth Aitken, Performance Manager (and Interim Operating Officer May-August)

Debbie Fuller, Performance Manager

Alison Wieringa, Community Netball Manager

Margaret Forsyth, Magic Head Coach

Jeneva Snodgrass, Events Manager (December-July)

Rhonda Karl, Marketing and Communication Manager (May-July)

Rachel Andrews, Finance and Funding Administrator

Kim Hunt, Coach Lead

Jan Teesdale, Umpire Lead

Trudi Kemp, Development Officer

Natalie Kelly, Events Administrator

Kim Higgie, Community Netball Administrator

Hyrum Sunnex, Development Officer (April-September)

Gretta Matafeo, Development Officer (April-September)

Karen Aulelio, Development Officer (April-September)

Hikitia Gallagher, Development Officer (April-September)

Maylene Meroiti, Development Officer (April-September)

Leigh Ashton, Development Officer (April-November)

Anneke Hepi, Development Officer (April-November)

THANKS TO OUR PARTNERS



THANKS TO OUR GRANT FUNDERS



